**Questions You Can Ask at Career Fairs to Make an Impression**

Career Fairs are excellent ways to learn about the large variety of career opportunities available to you. Many employers represented at Career Fairs are willing to make hiring decisions on the spot. The way you approach the employers will deliver a huge message about you and your professional brand.

**Start with a handshake and an introduction. “Hello, I am xxxxxx, and I am seeking employment as xxxxx.” Then ask a few questions. Here are some you might consider asking:**

1. How long have you been in your job?
2. What is your favorite thing about your job?
3. What does a typical work day look like?
4. What can I do during high school (or college) to prepare for a job/career like yours? Or, what courses should I take in high school (or college) to best prepare me for entry-level positions in your career field?
5. What is the biggest challenge a person new to the field will face, and do you have some advice about how to conquer the challenge?
6. What types of changes or advances do you see happening in your field in the next 5 to 10 years?
7. What is the culture and climate like at your workplace?
8. What are opportunities for advancement in your career field?
9. What are the skills and attributes that are most valuable for employment in your career field? Or, what kind of person would be most successful at your work?
10. What educational background is necessary to get a job like yours?
11. (If you are really interested in the career field) May I contact you if I have any other questions about your job or career? Or, who may I contact if I have other questions during the hiring process?