DELONE CATHOLIC HIGH SCHOOL STRATEGIC PLANNING QUESTIONNAIRE SUMMARY

(Open-Ended Questions Removed)

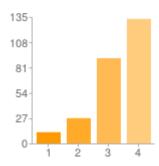
Please indicate your connection to Delone Catholic High School.

Priest/Religious	3	0%
Board of Directors	5	1%
Faculty/Staff	39	6%
Financial Benefactor	22	3%
Prospective Student	4	1%
Current Student	35	5%
Alumnus	260	40%
Prospective Parent	34	5%
Current Parent	109	17%
Past Parent	60	9%
Prospective Grandparent	5	1%
Current Grandparent	6	1%
Past Grandparent	5	1%
Parishioner	55	8%
Other	11	2%
Total Responses	437	

PRIORITIES

Of what importance is Catholic identity as a reason to send children to Delone Catholic High School?

1	12	5%
2	27	10%
3	91	35%
4	133	51%

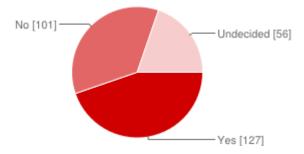


For each of following factors, rate the importance to you when choosing a high school.

Academics 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	0 5 6l 356 6	0% 1% 14% 83% 1%	Perceived quality of alternative of 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	educati 19 71 174 127 24	ional options 5% 17% 42% 31% 6%
Affordability 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	6 61 246 101 8	1% 14% 58% 24% 2%	Responsiveness to needs 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	1 31 207 169 16	0% 7% 49% 40% 4%
Athletics 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	60 194 136 30 8	14% 45% 32% 7% 2%	Sense of Community/School Atr 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	nosphe 0 27 178 211 10	0% 6% 42% 50% 2%
Communication 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	5 55 190 166 8	1% 13% 45% 39% 2%	Spiritual Life 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	9 59 141 204 13	2% 14% 33% 48% 3%
Extracurricular Activities 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	10 115 235 57 8	2% 27% 55% 13% 2%	Teacher-Student Relationships l=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	2 8 151 249 13	0% 2% 36% 59% 3%
Location l=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	13 136 209 56 10	3% 32% 49% 13% 2%	Other 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	3 5 16 10 91	2% 4% 13% 8% 73%

If you are an alumnus, did/do/will you send your children to Delone Catholic?

Yes	127	45%
No	101	36%
Undecided	56	20%



Delone Catholic offers instruction in the following areas. Please indicate how valuable you consider each of these to overall preparation of students for higher education and life in general.

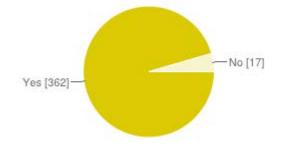
Religion 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	10 79 158 186 1	2% 18% 36% 43% 0%	Foreign Language 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	11 106 196 115 0	3% 25% 46% 27% 0%	/o //o /o
English			Music			
l=Not Important	0	0%	l=Not Important	35	8%	
2=Somewhat Important	10	2%	2=Somewhat Important	182	429	
3=Very Important	166	38%	3=Very Important	156	36%	
4=Most Important	256	59%	4=Most Important	59	14%	
N/A=Not Applicable	0	0	N/A=Not Applicable	1	0%	
Mathematics (Algebra, Pre-C	Calculus,	Calculus, etc.)	Art			
l=Not Important	1	0%	l=Not Important	3	3 5	8%
2=Somewhat Important	11	3%	2=Somewhat Important	1	93	45%
3=Very Important	147	34%	3=Very Important	1.	54	36%
4=Most Important	274	63%	4=Most Important	4	18	11%
N/A=Not Applicable	1	0%	N/A=Not Applicable	1		0%
Science (Biology, Chemistry, Ph	ıysics, et	c.)	Technology Education (Electronic	cs, Mat	erials Tech, Drafting, etc.)
l=Not Important	1	0%	l=Not Important	9		2%
2=Somewhat Important	19	4%	2=Somewhat Important	8.	5	20%
3=Very Important	176	41%	3=Very Important	19	99	46%
4=Most Important	235	54%	4=Most Important	13	37	32%
N/A=Not Applicable	2	0%	N/A=Not Applicable	3		1%
Social Studies (History, Psyc	hology, I	Economics, etc.)	Computer Skills			
l=Not Important	1	0%	1=Not Important	2		0%
2=Somewhat Important	30	7%	2=Somewhat Important	2		6%
3=Very Important	241	56%	3=Very Important		53	38%
4=Most Important	161	37%	4=Most Important	2	38	55%
N/A=Not Applicable	0	0%	N/A=Not Applicable	2		0%

Family and Consumer Sciental-Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	nce (Hon 26 157 173 72 1	ne Economics) 6% 37% 40% 17% 0%	Honors Courses 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	5 43 164 204 7	1% 10% 39% 48% 2%
Physical Education 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	26 148 204 54 1	6% 34% 47% 12% 0%	Advanced Placement Cour- (courses preparing for college advance) 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable		2% 10% 36% 50% 2%
Drivers' Education 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable Guidance	39 152 182 60 1	9% 35% 42% 14% 0%	Dual Enrollment Credit (courses also qualifying for college cr 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	edit) 13 74 160 175 8	3% 17% 37% 41% 2%
1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	8 64 195 156 1	2% 15% 46% 37% 0%			
Instructional Support 1=Not Important 2=Somewhat Important 3=Very Important 4=Most Important N/A=Not Applicable	12 72 191 136 15	3% 17% 45% 32% 4%			

SPIRITUALITY

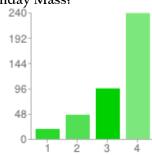
Does a Catholic culture/climate exist at Delone Catholic High School?

Yes	362	96%
No	17	4%



If you are Catholic, how important is attending Sunday Mass?

1 Not Important	19	5%
2	46	12%
3	96	24%
4 Most Important	239	60%



What Catholic teachings would you be interested in learning more about?

Annulments/Divorce	57	8%
End-of-Life Issues	124	16%
Morality	152	20%
Religious Liberty	81	11%
Same Sex Marriage	53	7%
Scripture	143	19%
Social Justice	125	17%
Other	19	3%

COMMUNICATION

What is the best way to reach you?

Email			Social Media/Facebook		
1=Not Effective	4	1%	l=Not Effective	138	35%
2=Somewhat Effective	31	7%	2=Somewhat Effective	89	23%
3=Very Effective	97	23%	3=Very Effective	86	22%
4=Most Effective	280	67%	4=Most Effective	48	12%
N/A=Not Applicable	7	2%	N/A=Not Applicable	28	7%
In Person/Individual a	nd Soci	al Events	Telephone Call		
In Person/Individual an 1=Not Effective	nd Soci 75	al Events 20%	Telephone Call 1=Not Effective	79	20%
				79 120	20%
1=Not Effective	75	20%	l=Not Effective	• -	,
l=Not Effective 2=Somewhat Effective	75 137	20% 36%	l=Not Effective 2=Somewhat Effective	120	30%

How valuable do you find the following communications?

Email			Delone Catholic Broad	lcasting	; Network - DCBN
1=Not Valuable	3	1%	(live and recorded sch	ool and	athletic events online)
2=Somewhat Valuable	45	11%	l=Not Valuable	94	23%
3=Very Valuable	112	27%	2=Somewhat Valuable	148	36%
4=Most Valuable	250	61%	3=Very Valuable	86	21%
N/A=Not applicable	3	1%	4=Most Valuable	36	9%
			N/A=Not applicable	51	12%
Delone Today (alumni	magazi	ine)			
l=Not Valuable	35	8%	Letters/Postal Mail		
2=Somewhat Valuable	149	35%	l=Not Valuable	36	8%
3=Very Valuable	127	30%	2=Somewhat Valuable	144	34%
4=Most Valuable	87	21%	3=Very Valuable	154	36%
N/A=Not applicable	23	5%	4=Most Valuable	85	20%
		<u></u>	N/A=Not applicable	5	1%
www.DeloneCatholic.	org (we	ebsite)			
l=Not Valuable	23	6%	Squire Wire (electron	ic news	letter)
2=Somewhat Valuable	97	23%	l=Not Valuable	5 3	13%
3=Very Valuable	156	38%	2=Somewhat Valuable	80	20%
4=Most Valuable	122	29%	3=Very Valuable	129	32%
N/A=Not applicable	16	4%	4=Most Valuable	100	25%
			N/A=Not applicable	45	11%

How well are opportunities in the following extracurricular activities communicated?

Academic Honor Soci l=Poor 2=Below Average 3=Good 4=Excellent N/A=Not Applicable	eties 3 51 168 65 84	1% 14% 45% 18% 23%	School Publications 1=Poor 2=Below Average 3=Good 4=Excellent N/A=Not Applicable	11 66 181 39 72	3% 18% 49% 11% 20%
Art l=Poor 2=Below Average 3=Good 4=Excellent N/A=Not Applicable	14 80 158 18 101	4% 22% 43% 5% 27%	Service Clubs l=Poor 2=Below Average 3=Good 4=Excellent N/A=Not Applicable	11 65 180 29 79	3% 18% 49% 8% 22%
Drama			Sports		
l=Poor 2=Below Average 3=Good 4=Excellent N/A=Not Applicable	7 66 165 38 93	2% 18% 45% 10% 25%	l=Poor 2=Below Average 3=Good 4=Excellent N/A=Not Applicable	1 15 144 145 66	0% 4% 39% 39% 18%

Student Events (Dances, Homecoming, Prom, etc.)

l=Poor	7	2%
2=Below Average	55	15%
3=Good	183	49%
4=Excellent	57	15%
N/A=Not Applicable	71	19%

CUSTOMER SERVICE

Please rate the following items:

Professionalism and	d courteou	sness of the school staff	Maintenance and cl	eanliness (of the overall buildings
l=Poor	3	1%	and grounds		
2=Below Average	11	3%	1=Poor	12	3%
3=Good	138	35%	2=Below Average	37	9%
4=Excellent	166	42%	3=Good	187	48%
N/A=Not Applicable	274	19%	4=Excellent	108	28%
			N/A=Not Applicable	48	12%
Timeliness (within	48 hours)	of faculty replies to my			
questions (parents	and stude	nts)	Exterior "curb appe	al" of the s	chool
l=Poor	5	1%	l=Poor	11	3%
2=Below Average	11	3%	2=Below Average	56	14%
3=Good	118	31%	3=Good	202	51%
4=Excellent	103	27%	4=Excellent	97	25%
N/A=Not Applicable	140	37%	N/A=Not Applicable	27	7%
The atmosphere (c	ulture/clin	nate) within the school			
reflects the school's	s mission a	nd values.			
l=Poor	7	2%			
2=Below Average	19	5%			
3=Good	151	39%			
4=Excellent	144	37%			
N/A=Not Applicable	67	17%			

Based on your personal familiarity, how would you evaluate the effectiveness of service you receive from the following departments at Delone Catholic.

Board of Directors			4=Excellent	84	23%
l=Poor	3	1%	N/A=Not Applicable	154	42%
2=Below Average	27	7%			
3=Good	102	28%	English Departmen	t	
4=Excellent	26	7%	l=Poor	8	2%
N/A=Not Applicable	204	56%	2=Below Average	14	4%
			3=Good	131	36%
Business Office			4=Excellent	67	18%
1=Poor	1	0%	N/A=Not Applicable	: 143	39%
2=Below Average	8	2%			
3=Good	124	33%	Fine Arts Departme	ent (Art, N	Iusic, Technology
4=Excellent	125	33%	Education)		
N/A=Not Applicable	: 119	32%	l=Poor	2	1%
Cafeteria Staff			2=Below Average	14	4%
1=Poor	1	0%	3=Good	105	29%
2=Below Average	10	3%	4=Excellent	82	22%
3=Good	121	33%	N/A=Not Applicable	162	44%

Foreign Language I	Departmer	nt	Religion Departmen	nt	
l=Poor	2	1%	l=Poor	1	0%
2=Below Average	15	4%	2=Below Average	10	3%
3=Good	124	34%	3=Good	120	33%
4=Excellent	66	18%	4=Excellent	83	23%
N/A=Not Applicable	2 159	43%	N/A=Not Applicable	149	41%
Office of Athletic I	Director		Science Departmen	t	
1=Poor	4	1%	1=Poor 1	0%	
2=Below Average	23	6%	2=Below Average	12	3%
3=Good	111	31%	3=Good	128	36%
4=Excellent	60	17%	4=Excellent	70	19%
N/A=Not Applicable	2 164	45%	N/A=Not Applicable	: 148	41%
Office of Developm	ent and A	lumni Relations	Social Studies Depa	ırtment	
1=Poor	2	1%	1=Poor	0	0%
2=Below Average	11	3%	2=Below Average	8	2%
3=Good	137	37%	3=Good	125	35%
4=Excellent	92	25%	4=Excellent	79	22%
N/A=Not Applicable	e 130	35%	N/A=Not Applicable	147	41%
Office of the Dean	of Student	s	Studies Office		
l=Poor	6	2%	1=Poor	2	1%
2=Below Average	19	5%	2=Below Average	9	3%
3=Good	105	29%	3=Good	104	30%
4=Excellent	80	22%	4=Excellent	35	10%
N/A=Not Applicable	2 150	42%	N/A=Not Applicable	199	57%
Office of the Princi	pal		Website/MMS Por	tal	
1=Poor	15	4%	1=Poor	4	1%
2=Below Average	25	7%	2=Below Average	17	5%
3=Good	108	29%	3=Good	112	32%
4=Excellent	90	25%	4=Excellent	104	29%
N/A=Not Applicable	2 129	35%	N/A=Not Applicable	: 117	33%
Practical Arts Depa Consumer Science,		usiness, Family and onal Technology,			

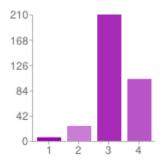
Physical Education)

1=Poor	2	1%
2=Below Average	13	4%
3=Good	126	35%
4=Excellent	43	12%
N/A=Not Applicab	le 176	49%

SCHOOL ADVANCEMENT

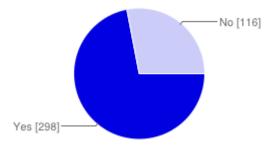
How would you rate the way in which Delone Catholic is a prudent steward of tuition money.

1 Poor	6	2%
2	25	7%
3	210	61%
4 Excellent	103	30%



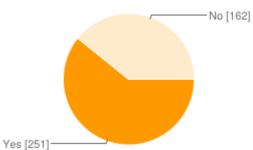
Are you aware of major renovations completed and scheduled?

Yes	298	72%
No	116	28%



Have you given a financial gift to Delone Catholic?

Yes	251	61%
No	162	39%



If you make a financial gift, in what two areas would you most like to see it be used.

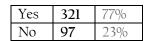
Academics	244	37%
Building Maintenance	145	22%
Extracurricular Activities/Sports	55	8%
Tuition Assistance	187	28%
Other	33	5%

Have you volunteered your time to Delone Catholic?

		, , , , , , , ,	ine to Belone Gu		No [182
Yes	222	55%			
No	182	45%			
			Yes [222]		

TUITION AND ASSISTANCE

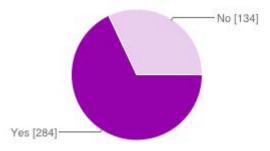
Are you aware that Delone Catholic provides tuition assistance through the Diocese of Harrisburg's Neumann Scholarship Foundation as well as its own internal scholarships to students in Pennsylvania and Maryland?





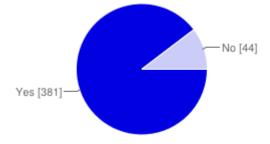
Are you aware that the actual cost to Delone Catholic to educate a student (\$6,548 in 2012-13) is usually greater than the tuition charged to families?

Yes	284	68%
No	134	32%



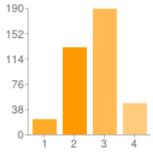
Are you aware that parishes in the area provide a financial subsidy to Delone Catholic?

Yes	381	90%
No	44	10%



How would you rate Delone Catholic's tuition rate?

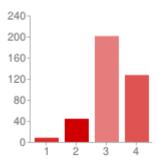
1 Very Low	23	6%
2	131	34%
3	189	48%
4 Very High	47	12%



PUBLIC RELATIONS AND MARKETING

Rate the extent to which Delone Catholic is visible in the community.

1 Not Visible	8	2%
2	44	12%
3	201	53%
4 Most Visible	127	33%



In what ways have you heard about Delone Catholic in the last five years?

At church (in the bulletin)	236	11%
At church (from the pulpit)	110	5%
Billboard	51	2%
Bulletin Insert	81	4%
Conversations with Alumni	204	10%
Conversations with Current Families	237	12%
Delone Profile (brochure)	57	3%
Delone Today (alumni magazine)	274	13%
Direct-mail postcard	53	3%
Elementary or Middle School	108	5%
Facebook	128	6%
GreatSchools.com	6	0%
Newspaper*	162	8%
PrivateSchoolReview.org	6	0%
Squire Wire	140	7%
www.DeloneCatholic.org	181	9%
Other	20	1%

*Please specify which newspaper.

Hanover Evening Sun	12
Gettysburg Times	19
York Daily Record	5
Catholic Witness	3
York Dispatch	2
Patriot News	1
Northern News	1
Carroll County Times	1
Allentown	1
Online Papers	1

Select your top three suggestions for how to reach prospective families to increase enrollment.

Church bulletins	152	12%
Direct mail	113	9%
Email marketing	99	8%
Fairs and festivals	122	10%
Newspaper/print advertisement	111	9%
Open Houses	188	15%
Outdoor advertising (banners, billboards, yard signs)	118	9%
Outreach to religious education classes	81	6%
Parent/Alumni Informational Reception	88	7%
Phone marketing	18	1%
Social media	172	13%
Other	19	1%

FOLLOW-UP

Do you want us to contact you?

Yes	22	11%
No	181	89%

