**BUSINESS EDUCATION AVAILABLE COLLEGE CREDIT COURSES**

**College Accounting**

*CHS Course #Bus-565 1 H.S. Credit*

*DCC Course #ACC-104 (Financial Accounting)*

*4 College Credits*

This course introduces students to the real world of accounting in today’s business environment. This course provides a thorough knowledge of basic accounting concepts and procedures. Students advance from manual accounting to computerized accounting. This class is a stepping-stone for those entering the field of accounting or majoring in Business Administration in college. *This course can be taken for college credit through Dutchess Community College (D.C.C). Four (4) potential college credits can be gained at no cost to the student.* ***A student must complete a D.C.C. application prior to enrollment in this class.*** *This class can be used to fulfill one of the Math Electives.* **Pre-requisite: None**

**College Business Law**

*CHS Course #BUS-570 1 H.S. Credit*

*STAC Course #BUSA-205 (Business Law I) 3 College Credits*

The focus of this course is on the practical application of the law in our day-to-day business activities. This includes the study of the court system; court procedures; rights and responsibilities of citizens; contract law; insurance; employment; wills and estates; and renting and buying real property. *This course can be used to fulfill the Law requirement for graduation. This course can be taken for college credit (3 credits) through St. Thomas Aquinas. There is a fee and an application deadline (September). Open only to juniors and seniors.* **Pre-requisite: None**

**College Management**

*CHS Course #BUS-595 .5 H.S. Credit*

*STAC Course #BUSA-121 (Management Process) 3 College Credits*

This course will involve a hands-on learning experience in: responsibility, management, personal development, citizenship, and communications. Students will plan, organize and execute successful projects that will utilize these goals. Such projects include: Resume Creation, Interviewing, Public Speaking, Entrepreneurship, Decision Making and International Business. It is recommended that class members also join FBLA for leadership experience. **This course can be taken for college credit (3 credits) through St. Thomas Aquinas (course # BUSA 121). There is a fee and an application deadline. Open only to juniors and seniors. Pre-requisite: None**

**College Sports and Entertainment Marketing**

*CHS Course #BUS-555 .5 H.S. Credit*

*STAC Course #MKT-102 (Principles of Marketing) 3 College Credits*

This course is designed for students who are interested in the field of Marketing from the perspective of Sports and Entertainment. This course will teach the basic principles and practices of marketing as they relate to everyone as a consumer and worker. Included in this course are: the functions of marketing, research, promotion and management. Students will have the opportunity to plan sales presentations and begin making career choices in the field of marketing. *This course can be taken for college credit (3 credits) through St. Thomas Aquinas. There is a fee and an application deadline (September). Open only to juniors and seniors.* **Pre-requisite: None**